



CAPITAL REGION AIRPORT AUTHORITY

John Shaski
Chairman

Victor Celentino

Debbie Groh

Jordan Leaming

Daniel Schiffer

Greg Ward

August 20, 2020

Re: Short Listed Integrators

Thank you to all who submitted Statements of Qualifications in response to RFQ 20-05, for Video Surveillance System Enhancements, before the deadline on August 6, 2020.

The Capital Region International Airport received statements from:

- Convergent
- Knight Watch
- LaForce-ESS
- Moss
- SecurAlarm
- Securitas
- Siemens

All statements have been reviewed and evaluated by airport staff representing Management, Security, and Operations. From this evaluation process, the following four integrators have been selected to provide proposals.

- Convergent
- Knight Watch
- SecurAlarm
- Siemens

The selected four integrators should watch for a Non-Disclosure Agreement to be completed before receiving the Request for Proposals (RFP).

Sincerely,

Ashley Lucas
Airport Operations Manager